

# DC-3inglés

## Ingles Negocios Avanzado Nivel II PLAN

**\*NOTE: BUSINESS ENGLISH I COURSEWORK MUST HAVE BEEN COMPLETED.**

**THIS IS AN ADVANCED SPEAKING COURSE.**

### FIRST IMPRESSIONS IN EVERYTHING YOU DO



SPEAKING-DISCUSSION	MAKING IMPRESSIONS WITH YOUR PRESENCE AND PRESENTATIONS
LISTENING / READING	POWER TIPS ON MAKING IMPRESSIONS
LANGUAGE WORK	POSITIVES AND POWER VOCABULARY
SKILLS	GETTING PEOPLE TO LIKE YOU AND WHAT YOU STAND FOR / REPRESENT
CASE STUDY	MAKE AN IMPRESSION WITH A DYNAMIC PRESENTATION RELATED TO WORK

NOTE: (ON-GOING) BUSINESS IDIOMS AND EXPRESSIONS, BUSINESS VERBS AND NOUNS (PRACTICE WITH VERB CHANGES) BUILDING VOCABULARY, LISTENING AND BUSINESS READING ACTIVITIES FOR VOCABULARY, VERBS AND DISCUSSIONS, ANSWER FOLLOW UP QUESTIONS. END OF MONTH EXAM TO MEASURE LEARNT SKILLS. **THIS REPEATS EVERY MONTH!**

### INNOVATION AND EMPLOYMENT TRENDS

SPEAKING-DISCUSSION	THE LATEST INNOVATIVE THINGS AND NEW EMPLOYMENT TRENDS IN TODAY'S BUSINESS WORLD
LISTENING / READING	DEVELOPMENT AND SUSTAINABILITY IN SUCCESS
LANGUAGE WORK	BUSINESS EXPRESSIONS IN SALES AND MEETINGS
SKILLS	THE SALESMAN PITCH THAT MATTERS
CASE STUDY	GIVE AN ORAL PRESENTATION: SELL AND PROMOTE A PRODUCT



### ETHICS AND ECONOMY

<b>SPEAKING-DISCUSSION</b>	<b>THRIVING WORLD ECONOMIES</b>
<b>LISTENING / READING</b>	<b>TRADE WARS BETWEEN NATIONS</b>
<b>LANGUAGE WORK</b>	<b>MODALS PERFECT</b>
<b>SKILLS</b>	<b>ETHICAL PROBLEM SOLVING</b>
<b>CASE STUDY</b>	<b>CORPORATE RESPONSIBILITY</b>

### TRAINING FOR ADVANCEMENT

<b>SPEAKING-DISCUSSION</b>	<b>BUILDING ON EXPERIENCE AND TRAINING</b>
<b>LISTENING / READING</b>	<b>EMPHASIZING YOUR POINTS</b>
<b>LANGUAGE WORK</b>	<b>VOCABULARY FOR ADVANCEMENT</b>
<b>SKILLS</b>	<b>CLARIFYING INFORMATION</b>
<b>CASE STUDY</b>	<b>GIVE A PRESENTATION ON WHAT YOU MUST DO FOR PROFESSIONAL ADVANCEMENT</b>



### STRATEGY AND FINANCE

<b>SPEAKING-DISCUSSION</b>	<b>DISCUSS SUSTAINABLE BANKING</b>
<b>LISTENING / READING</b>	<b>STRATEGIC FINANCIAL PLANNING</b>
<b>LANGUAGE WORK</b>	<b>MULTIWORD VERB, FINANCE VOCABULARY</b>
<b>SKILLS</b>	<b>MANAGING QUESTIONS</b>
<b>CASE STUDY</b>	<b>PREPARE AND GIVE AN INVESTING PROPOSAL</b>

### THE ART OF NEGOCIATION

<b>SPEAKING-DISCUSSION</b>	<b>DISCUSS SUCCESSFUL NEGOCIATION TACTICS</b>
<b>LISTENING / READING</b>	<b>SUCCESSFUL BUSINESS SALES APPROACHES</b>
<b>LANGUAGE WORK</b>	<b>PASSIVES IN SPEAKING</b>
<b>SKILLS</b>	<b>PERSUASIVE VOCABULARY USAGE</b>
<b>CASE STUDY</b>	<b>WHAT TO AVOID WHEN IN NEGOCIATIONS IN THE BUSINESS WORLD</b>



### CLOSING THE DEAL

SPEAKING-DISCUSSION	OPERATIONS AND CONSULTING
LISTENING / READING	STRATEGY GOALS AND VALUES
LANGUAGE WORK	SUMMARIZING TERMS AND CONDITIONS OF CONTRACTUAL LANGUAGE
SKILLS	BRAINSTORMING AND CREATIVE IDEAS
CASE STUDY	THINKING ON YOUR FEET

**NOTE:** THIS PLAN REFLECTS AN ADVANCED LEVEL OF ENGLISH COURSE WORK. THE DYNAMICS AND METHODS USED SUPPORT BUSINESS SITUATIONS THAT PROVIDE SUSTAINABILITY AND CONFIDENCE. **“WE DON’T JUST TEACH, WE BUILD SUSTAINABILITY AND CONFIDENCE IN ENGLISH. “**



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