

STPS REGISTERED COURSE: (Ingles Negocios I Nivel (BUSINESS ENGLISH I) COURSE PLAN

*PILLARS OF ENGLISH: ADVANCED LEVEL CONCEPTS.

THE ART OF COMMUNICATION

SPEAKING-DISCUSSION	WHAT MAKES A GOOD COMMUNICATIOR? PROS AND CONS
LISTENING / READING	INTERVIEW WITH EXPERT COMMUNICATOR
	CONTINUED LISTENING AND READING ACTIVITIES
LANGUAGE WORK	GOOD COMMUNICATORS, IDIOMS AND EXPRESSIONS,
	VERB TENSE CHANGES
SKILLS	DEALING WITH COMMUNICATION BREAKDOWNS, BODY
	LANGUAGE
CASE STUDY	PRICE OF SUCCSESS, MAKING IMPROVEMENTS IN
	COMMUNICATION

NOTE: (ON-GOING) BUSINESS IDIOMS AND EXPRESSIONS, BUSINESS VERBS AND NOUNS (PRACTICE WITH VERB CHANGES) BUILDING VOCABULARY, LISTENING AND BUSINESS READING ACTIVITIES FOR VOCABULARY, VERBS AND DISCUSSIONS, ANSWER FOLLOW UP QUESTIONS. END OF MONTH EXAM TO MEASURE LEARNT SKILLS.

INTERNATIONAL MARKETING AND BRANDS

SPEAKING-DISCUSSION	TALKING ABOUT MARKETING STRATEGIES AND BRANDS
LISTENING / READING	LISTENING-INTERVIEW-INTERNATIONAL MARKETING AND TRAINING ORGANIZATIONS
LANGUAGE WORK	NOUN COMPOUNDS AND NOUN PHRASES, CHANGING WORD PARTS, PRESENT TENSES
SKILLS	BRAINSTORMING, VOCABULARY BUILD UP, EXPANDING KNOWLEDGE AND AWARENESS OF GLOBAL BUSINESS
CASE STUDY	DEVISE AN ORAL PRESENTATION FOR A NEW BRAND. (STRATEGIES AND AUDIENCE CONNECT)

BUILDING RELATIONSHIPS

SPEAKING-DISCUSSION	BUILDING RELATIONSHIPS
LISTENING / READING	GLOBAL CORPORATE RESPONSIBILITY, READING
	BUSINESS WEEK
LANGUAGE WORK	DESCRIBING RELATIONS, MULTI WORD VERBS AND
	PHRASES, PAST TENSES
SKILLS	NETWORKING, HOW TO? IMPROVEMENT? SALESMAN
	APPROACH
CASE STUDY	A PLAN FOR IMPROVING CUSTOMER SATISFACTION AND
	LOYALTY

SUCCESS TODAY

SPEAKING-DISCUSSION	WHAT MAKES PEOPLE/COMPANIES SUCCESSFUL
LISTENING / READING	INTERVIEW-TECHNOLOGY DEVELOPMENT COMPANY,
	READING-PROFILE OF SUCCESS
LANGUAGE WORK	PRESENT AND PAST TENSES, VERB PHRASES
SKILLS	NEGOTIATING PRACTICES, SPEAKING, WORD BUILDING
CASE STUDY	NEGOTIATE A DEAL (SPONSORSHIP) FOR A FOOTBALL CLUB
	OR COMPANY SUPPLIER ETC.

JOB SATISFACTION

MOTIVATIONAL FACTORS, TYPES OF PUBLIC PRESENTERS / SPEAKERS
LISTENING-HR DIRECTOR-MOTIVATIONAL SPEAKERS,
READING-PASSIVES IN READING
SYNONYMS, ANTONYMS, PASSIVES, WORD BUILDING,
ADJECTIVES
COLD CALLING, TELEMARKETERS, ASKING AND ANSWERING
DECIDE HOW TO DEAL WITH IN-HOUSE PERSONAL
RELATIONSHIPS

RISK AND REWARD

SPEAKING-DISCUSSION	DIFFERENT ASPECTS OF RISK
LISTENING / READING	LISTENING-RISK MANAGEMENT, READING RISK OR
	OPPORTUNITY
LANGUAGE WORK	DESCRIBING RISK, ADVERBS (OF DEGREE)
SKILLS	REACHING AGREEMENT, AGREE OR DISAGREEING, SO DO
	I, NEITHER DO I
CASE STUDY	EVALUATE THE RISK OF A NEW VENTURE

MANAGEMENT STYLES AND TEAM BUILDING

SPEAKING-DISCUSSION	DIFFERENT ASPECTS OF MANAGEMENT STYLES AND
	WORKING IN TEAMS
LISTENING / READING	LISTENING-MANAGEMENT-TEAM BUILDING
LANGUAGE WORK	MANAGEMENT QUALITIES, PREFIXES AND SUFFIXES,
SKILLS	PRESENTATIONS AND RESOLVING CONFLICT
CASE STUDY	CHOOSING A PROJECT MANAGER FOR A TEAM,
	MOTIVATIONG THE TEAM



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(C) 8712337382 **f** /dc3ingles

